MARY ANN SMITH Deputy Commissioner	
SEAN M. ROONEY Assistant Chief Counsel	
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Department of Business Oversight 320 West 4 th Street, Ste. 750	
Telephone: (213) 576-7604	
	NT OF BUSINESS OVERSIGHT
Of The Striff	
In the Matter of:)
THE COMMISSIONED OF DISSINESS) CRMLA LICENSE NO.: 413-1076
OVERSIGHT,) CFLL LICENSE NO.: 603-8205
Complainant,) ACCUSATION
V.))
TOTAL MORTGAGE SERVICES LLC	
)
Respondent.)
The Complainant, the Commissioner of F	Business Oversight (Commissioner) is informed and
orno (co, una custa apon such information und c	I
Intro	oduction
	otal) is a residential mortgage lender licensed by the
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California and elsewhere. Total employs mortga	
ACCU	JSATION
	Deputy Commissioner SEAN M. ROONEY Assistant Chief Counsel JUDY L. HARTLEY (State Bar No. 110628) Senior Counsel Department of Business Oversight 320 West 4th Street, Ste. 750 Los Angeles, California 90013-2344 Telephone: (213) 576-7604 Facsimile: (213) 576-7181 Attorneys for Complainant BEFORE THE DEPARTMENT OF THE STATI In the Matter of: THE COMMISSIONER OF BUSINESS OVERSIGHT, Complainant, v. TOTAL MORTGAGE SERVICES, LLC, Respondent. The Complainant, the Commissioner of Delieves, and based upon such information and believes, and based upon such information and

2. Total is also licensed by the Commissioner as a finance lender and broker pursuant to the California Finance Lenders Law (CFLL) (Financial Code § 22000 et seq.). Total has its principal place of business under the CFLL also located at 185 Plains Road, 3rd Floor, Milford, Connecticut 06461. Total does not currently have any branch office locations under its CFLL license.

II

Trust Account Violations

- 3. On or about February 27, 2017, the Commissioner, by and through staff, commenced a regulatory examination of the books and records of Total under the CRMLA (2017 regulatory examination). The 2017 regulatory examination disclosed that Total had (i) failed to properly reconcile certain of its trust accounts in violation of Financial Code section 50314 and California Code of Regulations, title 10, section 1950.314.1, and (ii) caused debit balances (shortages) to exist in certain of its loan and/or trust accounts in violation of California Code of Regulations, title 10, section 1950.314.6.
- 4. In 2016, Total maintained the relevant trust accounts at Webster Bank and People's United Bank; Webster Bank trust accounts ending in 2705, 2714 and 3147 and People's United Bank trust accounts ending in 5184 and 5182. Although escrow trust monies were deposited into several trust accounts, Total maintained only one liability ledger for the trust accounts.
- 5. A review of the trust account reconciliations for December 31, 2016 disclosed that Total had failed to properly reconcile the trust accounts for the period ended December 31, 2016 in violation of Financial Code section 50314, subdivision (a) and California Code of Regulations, title 10, section 1950.314.1 due to a shortage of funds in the trust accounts in the amount of \$61,743.97. The manner in which Total reconciles its trust accounts failed to detect individual loan accounts with debit balances (shortages) totaling \$22,618.10. The failure to detect debit balances in individual loan accounts caused the escrow trust liability to be understated, and resulted in \$22,618.10 of the \$61,743.97 trust account shortage. California Code of Regulations, title 10, section 1950.314.6 prohibits debit balances in any loan or servicing account maintained by CRMLA licensees. Total cured the trust account(s) shortage on or about March 16, 2017.

III

Per Diem Interest Overcharges

- 6. The 2017 regulatory examination further disclosed that in 3 of 16 funded loans reviewed, or approximately 18.75%, Total was charging the borrower per diem interest in excess of one day prior to the disbursement of loan proceeds in violation of California Financial Code section 50204, subdivision (o). A California Additional Per Diem Interest Charge Disclosure was found in the 3 loans with per diem interest overcharges. The disclosures were not prepared in accordance with California Civil Code section 2948.5, subdivision (b) or were not applicable, and therefore were not considered in calculating per diem interest charges. The per diem interest overcharges averaged \$164.35 per loan. The range of per diem interest overcharges was between \$109.32 and \$254.28. The range of days that interest was overcharged was between 1 and 5 days.
- 7. The Commissioner had found that Total was overcharging per diem interest during the last regulatory examination under the CRMLA that commenced in February 2011. Based upon the findings of the 2011 regulatory examination, the Commissioner instructed Total to implement such procedures as necessary to ensure that per diem interest was not overcharged in the future.

IV

Improper Fair Lending Notices

8. A review of Fair Lending Notices during the 2017 regulatory examination revealed that Total had violated Financial Code section 50204, subdivision (i), Health and Safety Code section 35830 and California Code of Regulations, title 21, section 7114 in 8 of the 24 loans reviewed by providing Fair Lending Notices to borrowers which failed to refer the borrowers to the proper agency for filing complaints.

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Finance Lender/Broker Licenses

9. The violations of the CRMLA described above, if committed by Total on or before having originally sought a license from the Commissioner under the CFLL, would have constituted grounds for the Commissioner to deny the license application of Total under Financial Code section 22109. Pursuant to Financial Code section 22714, the Commissioner may suspend any license if "a

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fact or condition exists that, if it had existed at the time of the original application for the license, reasonably would have warranted the commissioner in refusing to issue the license originally." Pursuant to Financial Code section 22109, the Commissioner may refuse to issue a license if the "applicant . . . has violated any provision of this division or the rules thereunder or any similar regulatory scheme of the State of California . . ." Thus, a fact or condition now exists that, if it had existed at the time of the original application of Total for a license under the CFLL, reasonably would have warranted the Commissioner in refusing to issue the license.

VI

CRMLA Suspension/Penalty Statutes

- 10. Financial Code section 50327 provides in pertinent part:
 - (a) The commissioner may, after notice and a reasonable opportunity to be heard, suspend or revoke any license, if the commissioner finds that:
 - (1) the licensee has violated any provision of this division or rule or order of the commissioner thereunder; or (2) any fact or condition exists that, if it had existed at the time of the original application for license, reasonably would have warranted the commissioner in refusing to issue the license originally.
- 11. Financial Code section 50513 provides in pertinent part:
 - (a) The commissioner may do one or more of the following:
 - (4) Impose fines on a mortgage loan originator or any residential mortgage lender or servicer licensee employing a mortgage loan originator pursuant to subdivisions (b), (c), and (d).
 - (b) The commissioner may impose a civil penalty on a mortgage loan originator or any residential mortgage lender or servicer licensee employing a mortgage loan originator, if the commissioner finds, on the record after notice and opportunity for hearing, that the mortgage loan originator or any residential mortgage lender or servicer licensee employing a mortgage loan originator has violated or failed to comply with any requirement of this division or any regulation prescribed by the commissioner under this division or order issued under authority of this division.
 - (c) The maximum amount of penalty for each act or omission described in subdivision (b) shall be twenty-five thousand dollars (\$25,000).
 - (d) Each violation or failure to comply with any directive or order of the commissioner is a separate and distinct violation or failure.

VII

Conclusion

12. The Commissioner finds that, by reason of the foregoing, Total has violated Financial Code sections 50204, subdivisions (i) and (o), and 50314, Health and Safety Code section 35380, California Code of Regulations, title 10, sections 1950.314.1 and 1950.314.6, and California Code of Regulations, title 21, section 7114, and a fact or condition now exists, that if it had existed at the time of original licensure under the CFLL, reasonably would have warranted the Commissioner in refusing to issue the CFLL license, and based thereon, grounds exist to (i) suspend the residential mortgage lender licenses and the finance lender and broker license of Total, and (ii) assess penalties against Total pursuant to Financial Code section 50513, subdivision (b).

VII

Prayer

WHEREFORE, IT IS PRAYED that:

- 1. Pursuant to Financial Code section 50327, the residential mortgage lender licenses of Total Mortgage Services, LLC be suspended for a period of up to 12 months;
- 2. Pursuant to Financial Code section 22714, the finance lender and broker license of Total Mortgage Services, LLC be suspended for a period of up to 12 months;
- 3. Pursuant to Financial Code section 50513, subdivision (b), penalties be levied against Total Mortgage Services, LLC for failure to properly reconcile its trust accounts on a monthly basis, in violation of Financial Code section 50314 and California Code of Regulations, title 10, section 1950.314.1 according to proof, but in an amount of at least \$15,000.00;
- 4. Pursuant to the Financial Code section 50513, subdivision (b), penalties be levied against Total Mortgage Services, LLC for causing debit balances (shortages) to exist in its trust accounts and/or individual loan accounts in violation of California Code of Regulations, title 10, section 1950.314.6 according to proof, but in an amount of at least \$25,000.00;
- 5. Pursuant to the Financial Code section 50513, subdivision (b), penalties be levied against Total Mortgage Services, LLC for at least three violations of Financial Code sections 50504,

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subdivision (o), overcharging per diem interest, according to proof, but in an amount of at least \$1,000.00 per violation; and

6. Pursuant to the Financial Code section 50513, subdivision (b), penalties be levied against Total Mortgage Services, LLC for at least 8 violations of Financial Code section 50204, subdivision (i) and Health and Safety Code section 35830 and California Code of Regulations, title 21, section 7114, for failing to refer borrowers to the proper agency, according to proof, but in an amount of at least \$250.00 per violation.

Dated: October 4, 2017

Los Angeles, CA

JAN LYNN OWEN Commissioner of Business Oversight

By______
Judy L. Hartley
Senior Counsel
Enforcement Division